

SAVI 7300 OFFICE SERIES

ADVANCED SECURITY WITH ULTRA-SECURE WIRELESS DECT™ HEADSET SYSTEM

Savi 7300 Office Series wireless DECT™ headset meets advanced security requirements. It's just right for banking, finance and contact centers—anywhere a multitude of calls dealing with sensitive information happens.



AT A GLANCE

- Exceeds enterprise security expectations designed to meet the highest level DECT™ Security Step C enhanced with Military level FIPS 140-2 listed features, such as 256-bit AES encryption
- · Deliver enterprise security requirements by selecting a headset without Bluetooth®
- Deploy more headsets with ease—up to 2x better density compared to other DECT™ headsets
- Provide a seamless Microsoft Teams experience with easy meeting starts and notification access with a dedicated Microsoft Teams
 certified version
- Keep nearby conversations private with a noise-canceling microphone enhanced with Poly Acoustic Fence Technology that meets Microsoft Teams Open Office specification
- · Stay in control with remote device management for settings, firmware and security updates
- Give users more freedom to move with a line-of-sight wireless range of up to 580 ft/180 m

TARGET USER

Office workers who deal with sensitive information in environments such as in financial, medical, government and contact centers and are looking for wireless freedom with greater security.

RECOGNIZING THE OPPORTUNITY

- For customers who want to deploy wireless headsets but have higher security requirements that are not met by existing DECT™ headsets
- · For customers who want to give their employees a wireless headset without worrying about density issues
- · For customers who need a single solution that works with the desk phones and softphones we have today and in the future

CUSTOMER PAIN POINTS

ISSUE	SOLUTION
Unable to move away from the desk due to the cord of their current wired headset.	The Savi 7300 Office Series provides up to 580 ft/180 m line-of-sight range.
Must use a different headset for computer and desk phone use.	The Savi 7300 Office Series connects to both a desk phone and a computer. Users can easily switch between the two by simply pressing a button on the base. Users can also merge a desk phone and softphone call together if required.

While on a call the customer can hear nearby co-workers of the headset wearer.	The Savi 7300 Office Series includes a noise-canceling microphone enhanced with Poly Acoustic Fence Technology that meets Microsoft Teams Open Office specification, so conversations stay private.
Unable to offer wireless headsets to their staff due to concerns about density limitations.	The Savi 7300 Office Series has up to 2x better density compared to other DECT™ headsets therefore more units

can be deployed without density issues.

OBJECTION HANDLING

We have researched wireless headsets in the past and they did not meet my enterprise security requirements.

The Savi 7300 Office Series is designed to meet the DECT™ Security Step C – the highest security level from the DECT™ Forum.

Security is further enhanced with Military level FIPS 140-2 listed features, such as 256-bit AES encryption. The Savi 7300 Office Series does not include Bluetooth*.

We are concerned about audio interference issues if we have too may headsets.

The Savi 7300 Office Series has up to 2x better density compared to other DECT™ headsets therefore more units can be deployed without density issues.

We do not have the time to go desk by desk to manage these headsets.

The Savi 7300 Office Series can be remotely managed via Poly device management solutions for settings and updates, removing the need to have to visit each desk.

We are worried that the battery will not last for a complete shift.

The Savi 7300 Office Series has up to 13 hours of talk time, enough for all day use.